COMPANY UPDATE

2022.10.6

Platform Business Team

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► AT A GLANCE

| Recommend | BUY | |
|----------------------------------|---------------------|---------|
| Target price | KRW96,000 | 46.1% |
| Current price | KRW65,700 | |
| Market cap | KRW2.0t/USD1.4 | 1b |
| Shares (float) | 30,014,185 (45.1 | %) |
| 52-week high/low | KRW96,400/KRV | V63,200 |
| Avg daily trading value (60-day) | KRW7.5b/ USD5.3m | |

▶ ONE-YEAR PERFORMANCE

| | 1M | 6M | 12M |
|-------------------|-------|-------|-------|
| Studio Dragon (%) | -11.6 | -28.3 | -27.6 |
| Vs Kosdaq (%pts) | -0.5 | -0.3 | 1.0 |

KEY CHANGES

| (KRW) | New | Old | Diff |
|--------------|--------|---------|-------|
| Recommend. | BUY | BUY | |
| Target price | 96,000 | 103,000 | -6.8% |
| 2022E EPS | 2,189 | 2,276 | -3.8% |
| 2023E EPS | 2,654 | 2,775 | -4.4% |

▶ SAMSUNG vs THE STREET

| No of estimates | 12 | | | | |
|--|---------|--|--|--|--|
| Target price | 106,917 | | | | |
| Recommendation | 4.0 | | | | |
| BUY★★★: 5/BUY: 4/HOLD: 3/SELL: 2/SELL★★: 1 | | | | | |

Studio Dragon (253450)

Growth story ongoing

- We now believe Studio Dragon saw a 3Q operating profit of KRW18.4b, up 26% y-y
 but missing consensus—a sluggish result that we would attribute to the delayed
 recognition of sales of some content.
- In 4Q, Studio Dragon should post remarkable results as many pieces of original content will air on a host of OTT platforms.
- We reiterate BUY on the stock, anticipating solid long-term growth momentum.

WHAT'S THE STORY?

3Q preview: We expect Studio Dragon to report 3Q results showing consolidated sales up 23.3% y-y to KRW143b and operating profit up 26.2% y-y to KRW18.4b, the latter missing consensus of KRW21b—uninspiring results that we would attribute to heavier costs (*eg* depreciation cost) resulting from: 1) the sale of old titles to Amazon Prime (targeting global audiences, but available on other streaming platforms) not generating as much earnings as a similar to sale to Disney Plus did in 2Q; 2) the decision not to recognize sales of *Big Mouth* (16 episodes; aired on MBC between Jul 29 and Sep 17; co-produced with Astory) in 3Q; and 3) six episodes of *O'PENing* (broadcast in 3Q) contributing little to earnings.

Much original content to air in 4Q: Leveraging its diverse distribution channels and reinforced bargaining power, Studio Dragon has been working to improve profitability. Although content production firms usually post uninspiring results each 4Q (due to one-offs, such as depreciation costs), Studio Dragon will probably enjoy outstanding 4Q22 results because a lot of its original content will air on OTT platforms. For instance, *The Glory* (Season 1) and *The Fabulous* (produced by Gil Pictures) will be streaming on Netflix; *Shadow Detective* (October) and *Connect* (December) will stream on Disney Plus; and *The Big Door Prize* will be available on Apple TV+. Furthermore, the firm may provide more content to Tving and other OTT service providers. Considering Studio Dragon's content programming schedule, supply schedule, and the firm's delayed recognition of sales, we expect operating profit to jump 238.3% y-y to KRW21.5b in 4Q.

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SUMMARY OF FINANCIAL DATA

| | 2021 | 2022E | 2023E | 2024E |
|--------------------------|-------|-------|-------|-------|
| Revenue (KRWb) | 487 | 598 | 714 | 821 |
| Operating profit (KRWb) | 53 | 85 | 102 | 122 |
| Net profit (adj) (KRWb) | 39 | 66 | 80 | 95 |
| EPS (adj) (KRW) | 1,301 | 2,189 | 2,654 | 3,174 |
| EPS (adj) growth (% y-y) | 24.6 | 68.2 | 21.3 | 19.6 |
| EBITDA margin (%) | 31.1 | 32.2 | 31.0 | 30.8 |
| ROE (%) | 6.0 | 8.9 | 9.6 | 10.4 |
| P/E (adj) (x) | 69.9 | 30.0 | 24.8 | 20.7 |
| P/B (x) | 4.0 | 2.5 | 2.3 | 2.1 |
| EV/EBITDA (x) | 17.7 | 9.7 | 8.1 | 6.9 |
| Dividend yield (%) | 0.0 | 0.0 | 0.0 | 0.0 |

Source: Company data, Samsung Securities estimates

Maintaining BUY: Given that Studio Dragon now has diverse distribution channels, we believe it will renew its contract with Netflix on better terms and conditions. Sales and earnings should continue to head north, and co-productions with overseas partners should expand over the long term. Yet, reflecting a likely drop in earnings in the near term, we trim our 2022 and 2023 net profit estimates by 4% each, and we cut our target price from KRW103,000 to KRW96,000 (based on 12.2x forward EV/EBITDA, a 15% discount to the peer average).

Table 1. Quarterly results and forecasts

| (KRWb) | 3Q21 | 2Q22 | 3Q22E | Chg (% q-q) | Chg (% y-y) | Consensus | Diff (%) |
|--------------------------|-------|-------|-------|-------------|-------------|-----------|----------|
| Sales | 116.1 | 157.5 | 143.0 | -9.2 | 23.2 | 157.4 | -9.1 |
| Operating profit | 14.6 | 27.0 | 18.4 | -32.0 | 26.0 | 21.0 | -12.4 |
| Operating margin | 12.6 | 17.1 | 12.8 | -4.3 | 0.3 | 13.3 | -0.5 |
| Pre-tax profit | 18.5 | 30.0 | 19.0 | -36.8 | 2.8 | 22.1 | -14.1 |
| Net profit (controlling) | 14.8 | 25.6 | 13.9 | -45.7 | -6.2 | 17.2 | -19.3 |

Source: Company data, WiseFn, Samsung Securities

Table 2. Results and forecasts

| (KRWb) | 1Q20 | 2Q20 | 3Q20 | 4Q20 | 1Q21 | 2Q21 | 3Q21 | 4Q21 | 1Q22 | 2Q22 | 3Q22E | 4Q22E | 2020 | 2021 | 2022E | 2023E |
|--------------------------|-------|-------|-------|-------|--------------|-------|-------|--------------|---------------|---------|-------|-------|-------|-------|-------|-------|
| Sales | 120.3 | 161.4 | 106.3 | 137.7 | 117.1 | 106.0 | 116.1 | 147.9 | 121.1 | 157.5 | 143.0 | 176.6 | 525.7 | 487.1 | 598.3 | 713.8 |
| Programing | 45.2 | 65.4 | 45.7 | 40.7 | 43.8 | 28.2 | 36.2 | 53.2 | 35.4 | 43.8 | 49.5 | 44.5 | 197.0 | 161.3 | 173.2 | 186.4 |
| Distribution | 66.9 | 75.7 | 50.9 | 86.3 | 63.2 | 67.5 | 64.9 | 79.8 | 77.7 | 103.9 | 80.9 | 120.4 | 279.7 | 275.5 | 383.0 | 480.1 |
| Others | 8.2 | 20.3 | 9.7 | 10.7 | 10.1 | 10.3 | 15.0 | 14.9 | 8.0 | 9.8 | 12.6 | 11.8 | 48.9 | 50.3 | 42.1 | 47.3 |
| Gross profit | 16.7 | 21.8 | 21.3 | 15.0 | 23.7 | 20.3 | 21.0 | 14.8 | 25.5 | 35.4 | 26.3 | 30.3 | 74.8 | 79.8 | 117.5 | 137.5 |
| SG&A | 5.1 | 4.9 | 5.3 | 10.4 | 5.8 | 6.5 | 6.4 | 8.4 | 7.4 | 8.4 | 7.9 | 8.9 | 25.7 | 27.2 | 32.6 | 35.1 |
| Operating profit | 11.6 | 16.9 | 16.0 | 4.6 | 17.9 | 13.8 | 14.6 | 6.3 | 18.1 | 27.0 | 18.4 | 21.5 | 49.1 | 52.6 | 84.9 | 102.4 |
| Non-operating profit | 0.4 | 0.3 | -0.8 | -7.5 | 3.2 | 0.3 | 3.9 | - 7.9 | 2.0 | 3.0 | 0.6 | -6.0 | -7.6 | -0.6 | -0.4 | 3.0 |
| Pre-tax profit | 12.0 | 17.2 | 15.2 | -2.9 | 21.1 | 14.0 | 18.5 | -1.6 | 20.1 | 30.0 | 19.0 | 15.5 | 41.5 | 52.0 | 84.6 | 105.4 |
| Net profit (controlling) | 8.5 | 13.4 | 10.6 | -2.9 | 15.6 | 9.5 | 14.8 | -0.8 | 15.6 | 25.6 | 13.9 | 10.6 | 29.6 | 39.0 | 65.7 | 79.7 |
| Gross margin | 13.8 | 13.5 | 20.0 | 10.9 | 20.2 | 19.2 | 18.1 | 10.0 | 21.1 | 22.5 | 18.4 | 17.2 | 14.2 | 16.4 | 19.6 | 19.3 |
| Operating margin | 9.7 | 10.4 | 15.1 | 3.3 | 15.3 | 13.0 | 12.6 | 4.3 | 15.0 | 17.1 | 12.8 | 12.2 | 9.3 | 10.8 | 14.2 | 14.3 |
| Net margin (controlling) | 7.1 | 8.3 | 10.0 | -2.1 | 13.3 | 8.9 | 12.8 | -0.5 | 12.9 | 16.2 | 9.7 | 6.0 | 5.6 | 8.0 | 11.0 | 11.2 |
| Chg (% y-y) | | | | | | | | | | | | | | | | |
| Sales | 7.6 | 25.9 | -19.0 | 41.3 | -2 .7 | -34.3 | 9.2 | 7.4 | 3.4 | 48.5 | 23.2 | 19.4 | 12.2 | -7.3 | 22.8 | 19.3 |
| Programing | 2.5 | 12.6 | -24.9 | -10.9 | -3.2 | -56.9 | -20.8 | 30.7 | -19.1 | 55.4 | 36.9 | -16.4 | -5.6 | -18.1 | 7.4 | 7.6 |
| Distribution | 19.1 | 25.5 | -15.2 | 101.6 | - 5.5 | -10.8 | 27.7 | -7.5 | 23.0 | 53.8 | 24.6 | 50.8 | 27.6 | -1.5 | 39.0 | 25.4 |
| Other | -29.2 | 107.1 | -6.4 | 20.2 | 24.0 | -49.3 | 54.0 | 39.3 | - 21.5 | -5.1 | -15.7 | -21.1 | 20.4 | 2.9 | -16.3 | 12.3 |
| Gross profit | 11.1 | 41.7 | 39.2 | 585.3 | 42.2 | -6.9 | -1.3 | -1.7 | 7.8 | 74.0 | 25.4 | 105.4 | 56.2 | 6.7 | 47.4 | 17.0 |
| SG&A | 28.4 | 5.8 | 21.3 | 67.6 | 14.0 | 33.6 | 21.0 | -19.1 | 27.7 | 28.1 | 23.9 | 5.3 | 34.0 | 5.8 | 20.0 | 7.7 |
| Operating profit | 5.5 | 56.3 | 46.8 | nm | 53.6 | -18.2 | -9.0 | 37.6 | 1.4 | 95.7 | 26.0 | 238.3 | 71.1 | 7.0 | 61.5 | 20.6 |
| Non-operating profit | -79.7 | -69.4 | nm | nm | 642.7 | -20.8 | nm | nm | -37.8 · | 1,085.2 | -84.0 | nm | nm | nm | nm | nm |
| Pre-tax profit | -9.2 | 44.5 | 16.2 | nm | 75.3 | -18.2 | 21.3 | nm | -4.6 | 113.7 | 2.8 | nm | 25.4 | 25.2 | 62.6 | 24.6 |
| Net profit (controlling) | -7.3 | 82.1 | -8.0 | nm | 82.2 | -29.1 | 39.6 | nm | 0.4 | 170.2 | -6.2 | nm | 12.1 | 31.8 | 68.2 | 21.3 |
| Gross margin | 0.4 | 1.5 | 8.4 | 8.7 | 6.4 | 5.7 | -1.9 | -0.9 | 0.9 | 3.3 | 0.3 | 7.2 | 4.0 | 2.2 | 3.3 | -0.4 |
| Operating margin | -0.2 | 2.0 | 6.8 | 7.5 | 5.6 | 2.6 | -2.5 | 0.9 | -0.3 | 4.1 | 0.3 | 7.9 | 3.2 | 1.5 | 3.4 | 0.1 |
| Net margin (controlling) | -1.1 | 2.6 | 1.2 | -0.4 | 6.2 | 0.7 | 2.8 | 1.6 | -0.4 | 7.3 | -3.0 | 6.5 | -0.0 | 2.4 | 3.0 | 0.2 |

Table 3. Drama lineup (2022)

| Year | No. | Channel | Title | Air dates | Episodes | Writers | Director | Cast | Days |
|------|-----|-----------------|------------------------------------|------------------------------|----------|----------------------------|----------------------------|---|-------------|
| 2022 | 1 | tvN | Bad and Crazy | Dec 17, 2021-Jan 28, 2022 | 12 | Kim Saebom | Yoo Seondong | Lee Dongwook, Wi Hajoon | Fri, Sat |
| | 2 | | Bulgasal: The Immortal Souls | Dec 18, 2021-Feb 6, 2022 | 16 | Kwon Sora | Jang Yeongwoo | Lee Jinwook, Kwon Nara | Sat, Sun |
| | 3 | | Ghost Doctor | Jan 3-Feb 22 | 16 | Kim Sunsoo | Boo Seongcheol | Jung Jihoon, Kim Beom | Mon, Tue |
| | 4 | | Twenty-Five Twenty-One | Feb 12-Apr 3 | 16 | Kwon Doeun | Jung Jihyun | Kim Taeri, Nam Joohyuk | Sat, Sun |
| | 5 | | Military Prosecutor Doberman | Feb 28-Apr 26 | 16 | Yoon Hyeonho | Jin Changgyoo | Ahn Bohyun, Jo Boah | Mon, Tue |
| | 6 | | Our Blues | Apr 9-Jun 12 | 20 | Noh Heekyung | Kim Kyutae | Lee Byunghyun, Han Jimin | Sat, Sun |
| | 7 | | Shooting Stars | Apr 22-Jun 11 | 16 | Choi Youngwoo | Lee Soohyun | Lee Sungkyung | Fri, Sat |
| | 8 | | The Murderer's Shopping List | Apr 27-May 19 | 8 | Han Jiwan | Lee Eonhee | Lee Kwangsoo, Seolhyun | Wed, Thu |
| | 9 | | O'PENing | May 2-Aug 5 | 14 | Lee Yiyoung | Cho Eunsol | Park Hyoju | Fri |
| | 10 | | Eve | Jun 1-Jul 21 | 16 | Yoon Youngmi | Park Bongseob | Seo Yeji, Park Byungeun | Wed, Thu |
| | 11 | | Link: Eat, Love, Die | Jun 6-Jul 26 | 16 | Kwon Kiyeong | Hong Jongchan | Yeo Jingoo, Moon Gayoung | Mon, Tue |
| | 13 | | Alchemy Of Souls :Part 1 | Jun 18-Aug 21 | 20 | Hong sisters | Park Joonhwa | Lee Jaewook, Hwang Minhyeon | Sat, Sun |
| | 14 | | Adamas | Jul 27-Sep 15 | 16 | Choi Taekang | Park Seungwoo | Ji Sung, Seo Jihye | Wed, Thu |
| | 15 | | Joseon Psychiatrist Yoo Se Poong 1 | Aug 1-Sep 6 | 12 | Park Seulki | Park Wongook | Kim Minjae, Kim Hyanggi, Kim Sangkyung | Mon, Tue |
| | 16 | | Little Women | Sep 3-Oct 9 | 12 | Jung Seokyung | Kim Heewon | Kim Goeun, Nam Jihyun | Sat, Sun |
| | 17 | | Mental Coach Je Gal Gil | Sep 12-Nov 1 | 16 | Kim Bandi | Son Junghyun | Jung Woo, Lee Yoomi, Kwon Yool | Mon, Tue |
| | 18 | | Blind | Sep 16-Nov 5 | 16 | Kwon Kikyung | Shin Yonghwi | Ok Taecyeon, Ha Seokjin, Jung Eunji | Fri, Sat |
| | 19 | | Shrupp | Oct 15-Dec 4 | 16 | Park Bara | Kim Hyungsik | Kim Hyesoo, Bae Hyunsung | Sat, Sun |
| | 20 | | Call My Agent | Nov 7-Dec 13 | 12 | Park Soyoung | Baek Seungryong | Lee Seojin, Kwak Sunyoung | Wed, Thu |
| | 21 | | Alchemy Of Souls :Part 2 | Dec 10, 2022-Jan 15, 2023 | 10 | Hong sisters | Park Joonhwa | Lee Jaewook, Hwang Minhyun | Sat, Sun |
| | 22 | | Youth Monthly Talk | Dec 2022 | 20 | Jung Hyunjung | Lee Jongjae | Park Hyungsik, Jeon Sony | Mon, Tue |
| | 23 | | Missing: The Other Side 2 | Dec 2022 | 14 | Ban Giri, Jeong Soyeong | Min Yeonhong, Lee Yerim | Go Su, Heo Junho, Ahn Sohui | Fri, Sat |
| | 24 | MBC | Big Mouse | Jul 29-Sep 17 | 16 | Kim Haram | Oh Choonghwan | Lee Jongsuk, Im Yoonah | Fri, Sat |
| | 25 | OCN | A Superior Day | Mar 13-May 1 | 8 | Lee Jihyun | Jo Namhyung | Jingoo, Ha Dokwon | Sun |
| | 26 | Tving | The King of Pigs | Mar 18-Apr 22 | 12 | Tak Jaeyoung | Kim Daejin | Kim Dongwook, Chae Jeongahn | Fri |
| | 27 | | Strange | Apr 29 | 6 | Yeon Sangho | Jang Geonjae | Shin Hyunbin, Koo Kyohwan | Fri |
| | 28 | | Yumi's Cells 2 | Jun 10-Jul 22 | 14 | Song Jaejeong | Lee Sangyeob | Kim Goeun, Jinyoung | Fri |
| | 29 | | Ants are Riding | Aug 12-Sep 16 | 12 | Lim Yeonsoo | Choi Jiyoung | Hong Jonghyun, Han Jieun | Fri |
| | 30 | | Island | Dec 2022 | 12 | Jang Yunmi | Park Baejong | Kim Namgil, Lee Dahee | |
| | 31 | Coupang Play | Unicorn | Aug 26-Sep 29 | 12 | Yoo Byungjae | Kim Hyeyoung | Shin Hakyun, Won JinA | Fri |
| | 32 | Disney+ | Shadow Detective | Oct 2022 | 8 | Im Changse | Han Donghwa | Lee Sunghee, Jin Goo | |
| | 33 | | Connect | Dec 2022 | 6 | Song Jinsun | Miike Takashi | Jung Haein, Go Kyungpyo | |
| | 34 | Apple TV+ | The Big Door Prize | 2022 | 10 | David West Read | | | |
| | 35 | Netflix | Juvenile Judgement | Feb 25 | 10 | Kim Min-seok | Hong Jongchan | Kim Hyesoo, Kim Muyeol | |
| | 36 | | The Fabulous | Nov 4 | 1 | Kim Jihee, Im Jinsun | Kim Junghyun | Chae Soomin, Choi Minho | |
| | 37 | | The Glory | 2022 | 8 | Kim Eun-sook | Ahn Gilho | Song Hyekyo, Lee Dohyun | |

Note: Titles highlighted in green are streaming through Netflix, grey iQiyi Global, light blue Tving, and orange Disney+

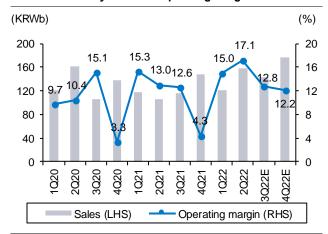
COMPANY UPDATE

Table 4. Drama lineup (2023)

| Year | No. | Channel | Title | Air dates | Episodes | Writers | Director | Cast Days | |
|------|-----|---------|---|-----------|----------|----------------------------------|----------------|---|--|
| 2023 | 1 | tvN | Joseon Psychiatrist Yoo Se Poong 2 | Jan 2023 | 12 | Park Seulki | Park Wongook | Kim Minjae, Kim Hyanggi, Kim Sangkyung | |
| | 2 | | When the Stars Gossip | 2023 | | Seo Sookhyang | Park Sinwoo | Lee Minho, Gong Hyojin | |
| | 3 | | Tale of the Nine Tailed | 2023 | | Han Woo-ri | Kang Shinhyo | Lee Dongwook, Kim Soyeon, Kim Bum | |
| | 4 | | Ilta Scandal | 2023 | | Yang Hee-seung | Yoo Jewon | Jeon Doyeon, Jung Kyungho | |
| | 5 | | Arthdal Chronicles 2 | 2023 | | Kim Young-hyun, Park Sang-yun | Kim Gwangsik | Shin Sekyung, Lee Junki | |
| | 6 | Netflix | Thief: Sound of the Sword | 2023 | | Han Jung-hoon | Hwang Joonhyuk | Kim Namgil, Seo Hyun | |
| | 7 | | The Glory 2 | 2023 | 8 | Kim Eun-sook | Ahn Gilho | Song Hyekyo, Lee Dohyun | |
| | 8 | | Celebrity | 2023 | 12 | Kim Yi-young | Kim Chulkyu | Lee Chunga, Park Kyuyoung | |
| | 9 | | Gyeongseong Creature | 2023 | | Kang Eungyeong | Jeong Dongyun | Park Seojun, Han Sohee | |
| | 10 | | The Girl Downstairs | 2023 | 8 | | Lee Jeonghyo | Bae Suzy, Yang Sejong | |
| | 11 | | Sweet Home 2, 3 | 2023 | | | Lee Eungbok | Park Gyuyoung, Lee Siyoung | |
| | 12 | Tving | Duty After School | 2022 | 10 | Lee Nam-gyu | Seong Yongil | Shin Hyunsoo | |
| TBD | 1 | | Plotters (Joint with Universal Studios) | TBD | | | | | |

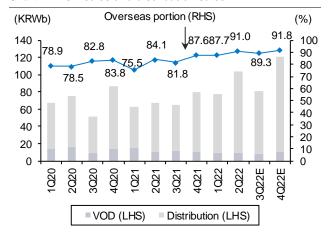
Note: Titles highlighted in green are streaming through Netflix, grey iQiyi Global, light blue Tving, and orange Disney+

Chart 1. Quarterly sales and operating margin



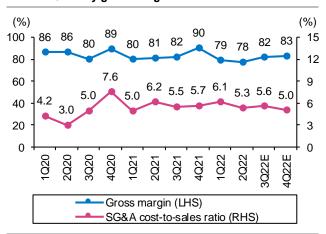
Source: Company data, Samsung Securities

Chart 2. VOD sales and distribution sales



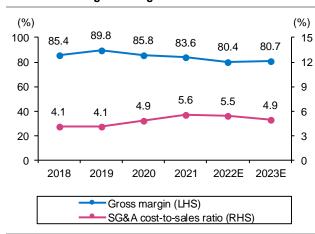
Source: Company data, Samsung Securities

Chart 3. Quarterly gross margin vs SG&A cost-to-sales ratio



Source: Company data, Samsung Securities

Chart 4. Annual gross margin vs SG&A cost-to-sales ratio



Source: Company data, Samsung Securities

Chart 5. Shadow Detective (Disney+ original; October)



Source: Company data, Samsung Securities

Chart 6. The Fabulous: (Netflix; November)

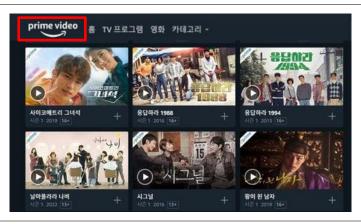


Source: Company data, Samsung Securities

Chart 7. Connect (Disney+ original; December)

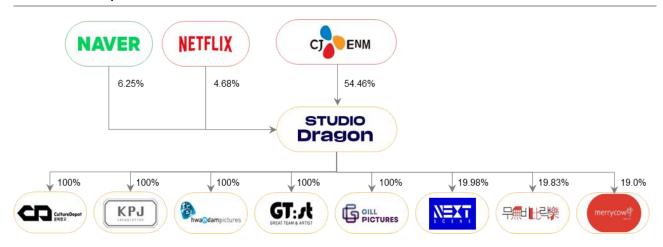


Chart 8. Amazon Prime bought rights to distribute old dramas



Source: Company data, Amazon Prime, Samsung Securities

Chart 9. Ownership structure



Note: As of 2Q22; Gil Pictures acquired in Sep 2022 Source: Company data, Samsung Securities

Table 5. Changes to full-year forecasts

| (IZD)A/b) | | 2022E | | 2023E | | | | |
|----------------------------|----------|---------|---------|----------|---------|---------|--|--|
| (KRWb) - | Previous | Revised | Chg (%) | Previous | Revised | Chg (%) | | |
| Sales | 612.0 | 598.3 | -2.2 | 732.2 | 713.8 | -2.5 | | |
| Operating profit Operating | 88.7 | 84.9 | -4.2 | 107.1 | 102.4 | -4.4 | | |
| margin (%, %pts) | 14.5 | 14.2 | -0.3 | 14.6 | 14.3 | -0.3 | | |
| Pre-tax profit | 88.3 | 84.6 | -4.2 | 110.2 | 105.4 | -4.3 | | |
| Net profit (controlling) | 68.3 | 65.7 | -3.8 | 83.3 | 79.7 | -4.3 | | |

Income statement

| Year-end Dec 31 (KRWb) | 2020 | 2021 | 2022E | 2023E | 2024E |
|--|-------|-------|-------|-------|-------|
| Sales | 526 | 487 | 598 | 714 | 821 |
| Cost of goods sold | 451 | 407 | 481 | 576 | 662 |
| Gross profit | 75 | 80 | 118 | 138 | 159 |
| Gross margin (%) | 14.2 | 16.4 | 19.6 | 19.3 | 19.4 |
| SG&A expenses | 26 | 27 | 33 | 35 | 38 |
| Operating profit | 49 | 53 | 85 | 102 | 122 |
| Operating margin (%) | 9.3 | 10.8 | 14.2 | 14.3 | 14.8 |
| Non-operating gains (losses) | -8 | -1 | -0 | 3 | 4 |
| Financial profit | 10 | 14 | 17 | 18 | 19 |
| Financial costs | 14 | 10 | 12 | 10 | 8 |
| Equity-method gains (losses) | 0 | 0 | 0 | 0 | 0 |
| Other | -4 | -5 | -5 | -5 | -7 |
| Pre-tax profit | 42 | 52 | 85 | 105 | 126 |
| Taxes | 12 | 13 | 19 | 26 | 31 |
| Effective tax rate (%) | 28.7 | 24.9 | 22.3 | 24.4 | 24.4 |
| Profit from continuing operations | 30 | 39 | 66 | 80 | 95 |
| Profit from discontinued operations | 0 | 0 | 0 | 0 | 0 |
| Net profit | 30 | 39 | 66 | 80 | 95 |
| Net margin (%) | 5.6 | 8.0 | 11.0 | 11.2 | 11.6 |
| Net profit (controlling interests) | 30 | 39 | 66 | 80 | 95 |
| Net profit (non-controlling interests) | 0 | 0 | 0 | 0 | 0 |
| EBITDA | 165 | 152 | 192 | 221 | 253 |
| EBITDA margin (%) | 31.4 | 31.1 | 32.2 | 31.0 | 30.8 |
| EPS (parent-based) (KRW) | 1,044 | 1,301 | 2,189 | 2,654 | 3,174 |
| EPS (consolidated) (KRW) | 1,044 | 1,301 | 2,189 | 2,654 | 3,174 |
| Adjusted EPS (KRW)* | 1,044 | 1,301 | 2,189 | 2,654 | 3,174 |

Balance sheet

| Year-end Dec 31 (KRWb) | 2020 | 2021 | 2022E | 2023E | 2024E |
|-----------------------------------|------|------|-------|-------|-------|
| Current assets | 228 | 233 | 292 | 373 | 419 |
| Cash & equivalents | 49 | 65 | 115 | 186 | 223 |
| Accounts receivable | 107 | 124 | 141 | 146 | 157 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Other current assets | 73 | 44 | 36 | 42 | 40 |
| Fixed assets | 529 | 652 | 665 | 700 | 744 |
| Investment assets | 180 | 241 | 231 | 240 | 249 |
| Tangible assets | 8 | 8 | 5 | 4 | 3 |
| Intangible assets | 230 | 298 | 318 | 343 | 373 |
| Other long-term assets | 111 | 105 | 110 | 113 | 118 |
| Total assets | 757 | 884 | 957 | 1,074 | 1,163 |
| Current liabilities | 132 | 184 | 153 | 187 | 180 |
| Accounts payable | 6 | 17 | 14 | 23 | 26 |
| Short-term debt | 0 | 0 | 0 | 0 | 0 |
| Other current liabilities | 126 | 167 | 139 | 164 | 154 |
| Long-term liabilities | 16 | 17 | 18 | 20 | 22 |
| Bonds & long-term debt | 0 | 0 | 0 | 0 | 0 |
| Other long-term liabilities | 16 | 17 | 18 | 20 | 22 |
| Total liabilities | 148 | 200 | 171 | 208 | 202 |
| Owners of parent equity | 609 | 684 | 786 | 866 | 961 |
| Capital stock | 15 | 15 | 15 | 15 | 15 |
| Capital surplus | 470 | 470 | 470 | 470 | 470 |
| Retained earnings | 123 | 162 | 227 | 307 | 402 |
| Other | 1 | 37 | 74 | 74 | 74 |
| Non-controlling interests' equity | 0 | 0 | 0 | 0 | 0 |
| Total equity | 609 | 684 | 786 | 866 | 961 |
| Net debt | -38 | -54 | -108 | -179 | -216 |

Cash flow statement

| Year-end Dec 31 (KRWb) | 2020 | 2021 | 2022E | 2023E | 2024E | |
|--|------|------|-------|-------|-------|--|
| Cash flow from operations | 5 | -8 | 134 | 223 | 209 | |
| Net profit | 30 | 39 | 66 | 80 | 95 | |
| Non-cash profit and expenses | 135 | 119 | 125 | 143 | 159 | |
| Depreciation | 3 | 4 | 2 | 1 | 1 | |
| Amortization | 113 | 95 | 105 | 118 | 130 | |
| Other | 19 | 20 | 18 | 24 | 28 | |
| Changes in A/L from operating activities | -144 | -155 | -38 | 27 | -15 | |
| Cash flow from investments | -16 | 27 | -128 | -143 | -162 | |
| Change in tangible assets | -7 | -2 | 0 | 0 | 0 | |
| Change in financial assets | 47 | 0 | 0 | 0 | 0 | |
| Other | -56 | 28 | -128 | -143 | -162 | |
| Cash flow from financing | 0 | -3 | -5 | -1 | -1 | |
| Change in debt | 1 | 0 | -4 | 0 | 0 | |
| Change in equity | 149 | 0 | 0 | 0 | 0 | |
| Dividends | 0 | 0 | 0 | 0 | 0 | |
| Other | -150 | -4 | -1 | -1 | -1 | |
| Change in cash | -11 | 16 | 50 | 71 | 37 | |
| Cash at beginning of year | 60 | 49 | 65 | 115 | 186 | |
| Cash at end of year | 49 | 65 | 115 | 186 | 223 | |
| Gross cash flow | 165 | 158 | 191 | 222 | 254 | |
| Free cash flow | -2 | -11 | 134 | 223 | 209 | |

Source: Company data, Samsung Securities estimates

Financial ratios

| Year-end Dec 31 | 2020 | 2021 | 2022E | 2023E | 2024E |
|-------------------------|--------|--------|--------|--------|--------|
| Growth (%) | | | | | |
| Sales | 12.2 | -7.3 | 22.8 | 19.3 | 15.1 |
| Operating profit | 71.1 | 7.0 | 61.5 | 20.6 | 18.8 |
| Net profit | 12.1 | 31.8 | 68.2 | 21.3 | 19.6 |
| Adjusted EPS** | 10.9 | 24.6 | 68.2 | 21.3 | 19.6 |
| Per-share data (KRW) | | | | | |
| EPS (parent-based) | 1,044 | 1,301 | 2,189 | 2,654 | 3,174 |
| EPS (consolidated) | 1,044 | 1,301 | 2,189 | 2,654 | 3,174 |
| Adjusted EPS** | 1,044 | 1,301 | 2,189 | 2,654 | 3,174 |
| BVPS | 20,309 | 22,785 | 26,203 | 28,857 | 32,032 |
| DPS (common) | 0 | 0 | 0 | 0 | 0 |
| Valuations (x) | | | | | |
| P/E*** | 88.7 | 69.9 | 30.0 | 24.8 | 20.7 |
| P/B*** | 4.6 | 4.0 | 2.5 | 2.3 | 2.1 |
| EV/EBITDA | 16.6 | 17.7 | 9.7 | 8.1 | 6.9 |
| Ratios (%) | | | | | |
| ROE | 5.7 | 6.0 | 8.9 | 9.6 | 10.4 |
| ROA | 4.4 | 4.8 | 7.1 | 7.8 | 8.5 |
| ROIC | 11.2 | 10.9 | 15.7 | 17.3 | 19.3 |
| Payout ratio | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Dividend yield (common) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net debt to equity | -6.3 | -7.8 | -13.7 | -20.6 | -22.4 |
| Interest coverage (x) | 84.8 | 67.6 | 130.2 | 200.5 | 238.2 |

Note: * Excluding one-off items

** Fully diluted, excluding one-off items

*** From companies subject to equity-method valuation

COMPANY UPDATE

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Target price changes in past two years



Rating changes over past two years (adjusted share prices)

| Date | 2020/1/14 | 2021/1/14 | 2021/1/22 | 5/7 | 2022/5/7 | 2022/5/12 | 6/30 | 10/6 |
|--------------------|-----------|-----------|-----------|--------|----------|-----------|--------|-------|
| Recommendation | BUY | BUY | BUY | BUY | BUY | BUY | BUY | BUY |
| Target price (KRW) | 108000 | 108000 | 124000 | 135000 | 135000 | 121000 | 103000 | 96000 |
| Gap* (average) | -23.70 | -5.37 | -19.74 | -33.60 | -39.75 | -39.04 | -28.47 | |
| (max or min)** | -3.98 | -1.02 | -12.50 | -25.78 | -39.56 | -33.88 | -20.87 | |

Note: * [(average, maximum, or minimum share price over duration of target price minus target price) / target price] x 100%

** Maximum/minimum share price if new target is higher/lower than market close on the business day prior to target price change

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| Company | | Industry | |
|---------|--|-------------|--|
| BUY | Expected to increase in value by 10% or more within 12 months and | OVERWEIGHT | Expected to outperform market by 5% or more within 12 months |
| | is highly attractive within sector | NEUTRAL | Expected to outperform/underperform market by less than |
| HOLD | Expected to increase/decrease in value by less than 10% within 12 months | | 5% within 12 months |
| SELL | Expected to decrease in value by 10% or more within 12 months | UNDERWEIGHT | Expected to underperform market by 5% or more within 12 months |

Percentage of ratings in 12 months prior to 2022.09.30

BUY(84%)·HOLD(16%)·SELL(0%)

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