

Studio Dragon (253450)

Systematic Content Production Platforms Established

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Initiate coverage with Buy rating and target price of KRW115,000

We initiate our coverage of Studio Dragon with a Buy rating and a target price of KRW115,000. We computed the target price based on the DCF valuation method and arrived at a fair enterprise value of KRW3.2tr. The target price holds 18.8% upside potential from the current share price and corresponds to a 2020 implied EV/EBITDA multiple of 28.5x. Our investment points for Studio Dragon are: 1) a stable profit structure and 2) growth in revenues from copyright sales on the back of increasing content distribution channels.

Systematic content production platforms: Earnings growth based on stable production base

Studio Dragon is able to generate stable profits based on systematic content production platforms and is minimizing risks by producing a number of content programs. While about 70–80% of production costs are being covered in production/programming stages, Studio Dragon is also capable of creating additional profits through copyright sales, which enables the company to maintain stable margins per content. We expect both the top and bottom lines to increase ahead, as the number of contents produced is expected to rise from 22 in 2017 to 40 in 2020 on the back a stable of around 80 writers at the company.

Copyright sales growing robustly amid increasing contents distribution channels

Demand for quality contents is rising at a time when the contents distribution channels are expanding into terrestrial channels, general program providers (general PPs), cable TVs and over-the-top (OTT) platforms. Against this backdrop, Studio Dragon, Korea's biggest drama content producer and provider, is expected to benefit the most. Following expanding contents sales to terrestrial channels, sales to Netflix have been increasing sharply from 2017 as well. Anticipation over copyright revenues being booked in connection with improving Korea-China relations is spreading rapidly as well.

Buy initiation

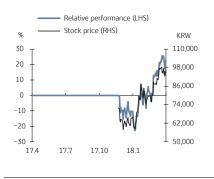
| Target Price (initiation) | KRW115,000 |
|---------------------------|------------|
| Upside/Downside | 18.8% |
| Current price (Apr 2) | KRW96,800 |
| Consensus Target Price | KRW107,333 |
| Market cap | USD2.6bn |

| Trading Data | |
|-------------------------|------------------------|
| Free float | 23.9% |
| Avg T/O Val (3M, KRWbn) | 23.2 |
| Foreign ownership | 1.0% |
| Major shareholders | CJ E&M Corporation and |
| Major shareholders | 3 others 75.7% |
| | |

| Performance | | | | | | | | | | | |
|-------------|------|------|-----|-----|--|--|--|--|--|--|--|
| (%) | 1M | 3M | 6M | 12M | | | | | | | |
| Absolute | 10.9 | 47.1 | 0.0 | 0.0 | | | | | | | |
| Relative | 9.9 | 37.7 | 0.0 | 0.0 | | | | | | | |

Forecast earnings & valuation

| FY-end | 2017A | 2018E | 2019E | 2020E |
|----------------------|-------|-------|-------|-------|
| OR (KRWbn) | 287 | 376 | 463 | 529 |
| OP (KRWbn) | 33 | 67 | 94 | 112 |
| NP to parent (KRWbn) | 24 | 54 | 75 | 90 |
| EPS (KRW) | 1,050 | 1,912 | 2,657 | 3,197 |
| EPS Growth (%) | 84.5 | 82.1 | 39.0 | 20.3 |
| PER (x) | 61.9 | 50.6 | 36.4 | 30.3 |
| EV/EBITDA (x) | 22.1 | 37.7 | 26.2 | 21.1 |
| PBR (x) | 4.9 | 6.4 | 5.5 | 4.6 |
| ROE (%) | 9.5 | 13.6 | 16.2 | 16.6 |
| Div. Yield (%) | NA | 0.0 | 0.0 | 0.0 |
| | | | | |



Source: Studio Dragon, KB Securities estimates

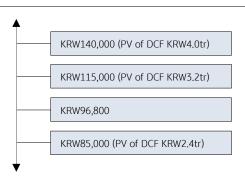
Risk factors: Delay of content sales to China and high valuation

The risk factors plaguing Studio Dragon are delays in content sales to China and a high valuation. Although it is difficult to pinpoint when China's unofficial boycott of Korean contents will be lifted, we believe that sales in China will resume within 2018 and begin full-year contributions in 2019. Studio Dragon's 2018 estimated PER of 50.6x and EV/EBITDA of 37.7x are higher than its peers. However, valuation pressure will decrease given the high visbility of long-term earnings growth once full-fledged recognition of overseas copyright sales begin in 2019.

₹ KB Securities

Investment opinion and risks





Base-case Scenario: Catalysts

- 1) Expand production to 40 dramas by 2020
- 2) Sales to China resume in 2018

Bull-case Scenario: Upside risks

- 1) Expansion of Netflix content sales
- 2) Increased collaboration with global companies

Bear-case Scenario: Downside risks

- 1) Delay in selling content to China
- 2) Demand for Korean Wave content declines

Valuation and target price calculation

1) Valuation Method: DCF Valuation

2) Per-share value:

 $COE = Rf + Rp*\beta = 8.4\%$

Rf = 2.6%, β = 0.8

WACC = 8.2%

Permanent growth rate 1.3%

- 3) Upside ~ downside of target price: KRW140,000 ~ KRW85,000
- 4) Valuation upon arriving at target price: 2020 Implied EV/EBITDA 28.5x

Adjusted earnings estimates

| (KRWbn, %) | Previo | us | Adjust | ed | Change | | |
|----------------|--------|-------|--------|-------|--------|-------|--|
| | 2018E | 2019E | 2018E | 2019E | 2018E | 2019E | |
| OR | 375.5 | 463.0 | - | - | - | - | |
| OP | 67.2 | 93.8 | - | - | - | - | |
| NP (to parent) | 53.6 | 74.5 | - | - | - | - | |

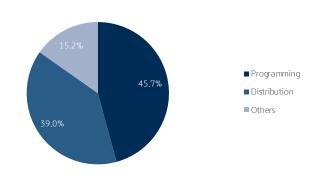
Source: KB Securities estimates

Difference vs. Consensus

| (KRWbn, %) | KB estir | nate | Conse | ensus | Cont | Contrast | | |
|----------------|----------|-------|-------|-------|-------|----------|--|--|
| | 2018E | 2019E | 2018E | 2019E | 2018E | 2019E | | |
| OR | 375.5 | 463.0 | 387.1 | 490.6 | -3.0 | -5.6 | | |
| OP | 67.2 | 93.8 | 71.2 | 102.4 | -5.7 | -8.4 | | |
| NP (to parent) | 53.6 | 74.5 | 54.7 | 79.5 | -2.1 | -6.2 | | |

Source: Fnguide, KB Securities estimates

OR composition (%): 2017 basis



Earnings sensitivity analysis

| (%) | EPS change | | | | | |
|------------------------------|------------|-------|--|--|--|--|
| _ | 2018E | 2019E | | | | |
| 1) 1%p rise in interest rate | +2,1 | +2.2 | | | | |
| 2) 1% rise in exchange rate | +0.4 | +0.4 | | | | |

Source: Company data, KB Securities

Peer group comparison

| (KRWbn, X, %) | Market | ket PER | | PB | PBR | | EV/EBITDA | | ROE | | Dividend yield | |
|------------------------|---------|---------|-------|-------|-------|-------|-----------|-------|-------|-------|----------------|--|
| | сар | 2018E | 2019E | 2018E | 2019E | 2018E | 2019E | 2018E | 2019E | 2018E | 2019E | |
| Jcontentree | 923 | 27.4 | 22.0 | 5.2 | 4.2 | 15.2 | 12.9 | 22.2 | 21.7 | n/a | 1.9 | |
| Netflix | 135,180 | 96.0 | 58.3 | 27.9 | 20.0 | 68.3 | 44.2 | 25.8 | 27.5 | 0.0 | 0.0 | |
| Zhejiang Huace Film&TV | 3,607 | 27.3 | 21.4 | 2.8 | 2.5 | 23.3 | 18.2 | 10.7 | 12.6 | 0.4 | 0.4 | |
| Beijing Hualu Baina | 1,588 | 20.4 | 14.6 | 1.4 | 1.3 | 22.2 | 19.7 | 5.3 | 5.9 | 8.0 | 0.9 | |

Source: Bloomberg consensus, KB Securities

I. Investment Rating & Valuation

Present Buy with target price of KRW115,000

We initiate our coverage of Studio Dragon with a Buy rating and a target price of KRW115,000. We computed the target price based on the DCF valuation method and arrived at a fair enterprise value of KRW3.2tr. Major assumptions for shareholders' equity are as follows: a risk free rate of 2.6% (five-year KTB yield), a market risk premium of 7.3% (1/12M-forward PER of 11x-risk free rate), and beta of 0.8 (beta since listing on Nov 24, 2017).

Cash flow to ascend from 2018

Studio Dragon is the largest drama production company in Korea with a 20% domestic market share as of 2017. Since its split-off from CJ E&M in 2016, Studio Dragon has grown backed by captive demand from the parent company (tvN, OCN, etc.) and has also expanded content supply to terrestrial broadcasters and Netflix in recent years. Studio Dragon's cash flow is forecast to ascend precipitously from 2018, bolstered by: 1) the increasing supply of content programs to CJ E&M and terrestrial broadcasters and 2) growing content sales to Netflix and the Chinese market.

2020 implied EBITDA of 28.5x

The target price represents a 2020 implied EV/EBITDA of 28.5x, which is on a par with the 2017 multiple of its peer group. We present a Buy rating since the target price holds 18.8% upside potential from the current share price.

Table 1. Studio Dragon's DCF valuation

| (KRWbn, '000, KRW) | 2017 | 2018E | 2019E | 2020E | 2021E | 2022E | 2023E | 2024E | 2025E | 2026E |
|-----------------------|---------|---------------|--------------|-------|-------|-------|-------|-------|-------|-------|
| Free cash flow | (7) | 59 | 81 | 97 | 115 | 125 | 157 | 196 | 245 | 294 |
| WACC | 8.2% | | | | | | | | | |
| Discount factor | - | 0.94 | 0.87 | 0.80 | 0.74 | 0.69 | 0.63 | 0.59 | 0.54 | 0.50 |
| PV of FCFF | 869 | 55 | 70 | 78 | 86 | 86 | 99 | 115 | 133 | 147 |
| Permanent growth rate | 1.3% | | | | | | | | | |
| Permanent value | | | | | | | | | | 4,294 |
| PV of permanent value | 2,147 | | | | | | | | | |
| Operating value | 3,016 | | | | | | | | | |
| Net cash | 182 | | | | | | | | | |
| Fair market cap | 3,199 | | | | | | | | | |
| Total shares | 28,037 | | | | | | | | | |
| Fair stock price | 114,081 | | | | | | | | | |
| Target stock price | 115,000 | | | | | | | | | |
| Current stock price | 96,800 | | | | | | | | | |
| Upside | 18.8% | | | | | | | | | |
| Implied EV/EBITDA | 28.5 | (Based on 20) | 20 earnings) | | | | | | | |

Source: Company data, Bloomberg, KB Securities estimates

Note: $COE(8.37\%) = Rf(2.55\%) + Risk premium(7.26\%) \times Beta(0.80)$, $WACC (8.37\%) = COE (8.37\%) \times Equity ratio (97.4\%) + COC (3.23\%) \times Capital ratio (2.60\%)$

Rf is based on 5-year KTB (2.55%);

Permanent growth rate is Korea's 2060 economic growth rate (OECD)

KB RESEARCH Studio Dragon(253450)

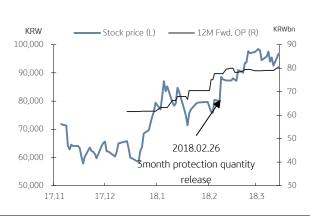
Share price trend of Studio Dragon mirrors that of Netflix

The shares of Studio Dragon delivered a high return of 176.6% compared to the IPO price following its listing. 1) As a key subsidiary of CJ E&M, the company has been recognized for its content competitiveness, 2) the company was anticipated to see marked earnings growth on enhanced visibility involving contents exports to Netflix, the world's largest OTT platform, and 3) anticipation over content sales resuming amid thawing relations between Korea and China contributed to a steep growth in share price. At a time when Netflix is increasing its footing in the global market on the back of competitive contents, domestic contents companies, Studio Dragon and Jcontentree, are seeing their share prices moving in sync with Netflix.

Upside factors for share price: 1) Korean companies resuming content sales to China 2) Alliances with overseas OTT platforms and increasing content sales

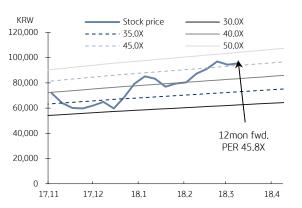
The shares of Studio Dragon are expected to trend up over the mid/long-term on the back of steep EPS growth. Short-term upside factors are: 1) Korean companies resuming contents sales to China and 2) partnerships with overseas OTT platforms including Netflix as well as increasing contents sales. As for the China market, there have been no content sales over the past year since Korea-China relations turned sour, but we expect to see contents sales resume as early as 1H18, considering that anticipation over improving Korea-China relations is growing according to recent media reports. News about Korean companies resuming exports to China will highly likely prompt share price growth across the contents industry as well as Studio Dragon.

Fig 1. Studio Dragon's stock price and 12M forward OP trend



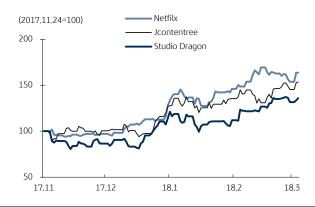
Source: Wisefn, KB Securities

Fig 3. 12M fwd. PER band chart



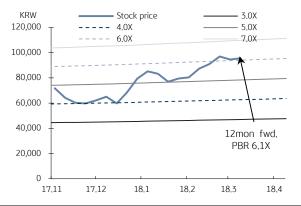
Source: WiseFn, KB Securities estimates

Fig 2. Netflix, Jcontentree, Studio Dragon's stock price trend



Source: Bloombera, KB Securities

Fig 4. 12M fwd. PBR band chart



Source: WiseFn, KB Securities estimates

Risk factor review

The risk factors for Studio Dragon are delays in contents exports to China and a burdensome valuation compared to peers.

1) Uncertainties concerning Chinese content sales

Since Korea agreed to deploy US Terminal High–Altitude Area Defense batteries in early 2017, Korean companies suffered a nose dive in contents sales to China, rendering exports to the region to come to a grinding halt. Amid rising hopes for improving Korea–China relations, Studio Dragon is being highlighted as one of the largest beneficiaries. Although it is difficult to determine when Korea's exports to China will resume, there is a strong possibility of it happening within 2018. As a result, Chinese exports are projected to begin full–year contributions from 2019. Of course, earnings estimates and share price will be adversely affected if the resumption of Chinese exports is delayed or if the Chinese government decides to strengthen its unofficial boycott of Korean contents.

2) Burdensome valuation

Studio Dragon is enjoying the highest valuation among its peers (2018F PER of 50.6x, EV/EBITDA of 37.7x) thanks to the massive growth potential of the contents industry and the clear visibility of the company's earnings growth until 2020. Although its share price has climbed consistently since its listing, Studio Dragon's valuation has remained at a high level due to unwavering anticipation over sales to China and Netflix. Valuation will remain at a high level only if hopes for sales to China and new growth momentum remain untarnished. The share price may also take a hit if negative news dampens investor sentiment. For instance, Studio Dragon share prices fell 3.7% on Mar 28 after Netflix shares dropped 5.0% amid the overall decline of US tech stocks.

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II. Investment points

1. Systematic Content Production Platforms: Earnings to Grow on Stable Production Base

Stable production base and increasing number of content programs to hoist earnings ahead

Studio Dragon has production platforms that guarantee a certain portion of margins even at the production stage, while the company is able to disperse risks by producing a number of content programs. The number of produced content programs is forecast to pick up ahead, driven by demand growth at the captive client CJ E&M's affiliated channels.

Certain portion of margins guaranteed at production/programming stages As Studio Dragon can cover most of its production costs at the production/programing stages, the company is capable of maintaining stable margins per content. Studio Dragon's earnings breakdown is as follows: 1) programming (50–70%), 2) endorsement (10–20%), and 3) secondary copyright sales (30%+ α). Since about 70–80% of production costs are being covered on average by TV programming and endorsements, it would be easy for the company's content production to break even. The average GP margin (including revenues from copyright sales of 22 programs) stood at about 20% in 2017. One to two programs broke even, while "Goblin," the biggest hit drama in 2017, achieved a GP margin of more than 50%.

Number of content programs to increase on captive demand from CJ E&M

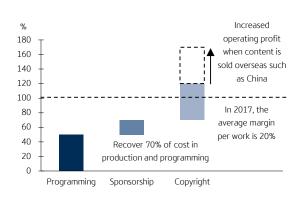
Studio Dragon is supplying content stably on the back of captive demand coming from CJ E&M (tvN, OCN, etc.). The number of produced content programs is projected to climb from 22 in 2017 to 40 in 2020, which heralds an earnings uptrend ahead. The number of writers stood at 77 as of end–2017. Given a writer's typical output cycle of two years, content supply will not experience any major problems. Studio Dragon's top and bottom lines are forecast to expand, bolstered by the growing number of produced programs.

Producing slew of contents helps minimize risks

Studio Dragon has implemented systematic platforms for content production on the back of a large number of writers, producers and directors. The contents industry tends to see its earnings heavily affected by the success of dramas and experiences heavy earnings volatility, but Studio Dragon produces more than 20 dramas every year, leading to substantially lower risks compared to competitors.

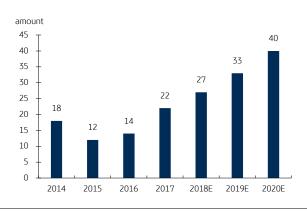
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Fig 5. Studio Dragon's profit structure



Source: Company data, KB Securities estimates

Fig 6. Studio Dragon's annual content production



Source: Company data, KB Securities estimates

2. Revenues from Copyright Sales Growing Robustly amid Expanding Contents Distribution Channels

Content sales expected to expand to terrestrial channels. Netflix and China

Demand for quality contents is rising, at a time when media contents distribution channels are diversifying into terrestrial channels, general program providers (general PPs), cable TVs and over–the–top (OTT) platforms in domestic and overseas markets. Against this backdrop, Studio Dragon, Korea's biggest drama content producer and provider, is expected to benefit the most. We expect profitability to surge ahead amid increasing content sales to terrestrial channels, Netflix and China in addition to captive demand from CJ E&M.

As aforementioned, Studio Dragon sees around 70% of its production costs per drama being compensated in the programming stage and therefore, profitability varies according to copyright revenues (content copyright sales, VOD revenues). The company saw its contents sales to terrestrial channels expanding over the past couple of years and recently began to supply contents to the global OTT platform, Netflix.

Partnership with Netflix to strengthen further ahead

Studio Dragon sold copyrights of "Secret Forest," "Argon," "Black" and "A Korean Odyssey" in 2017, with "Korean Odyssey" apparently being sold for KRW10bn.

Beginning with the sales of the drama "Live," content sales to Netflix are expected to keep growing in 2018 as well.

Earnings to receive boost upon resumption of content sales to China

Studio Dragon stands to benefit as anticipation is rising over the easing of the Chinese government's unofficial boycott of Korean contents. Studio Dragon's 2017 earnings were hampered by the absence of contents exports to China, which is Studio Dragon's largest export market. Considering this fact, the company's earnings will gain significant upside once exports resume. Once exports resume, the company will be able to sell TV dramas scheduled to air within 2018. It may also be able to export programs aired during the past year (although, at a cheaper price) to gain an extra earnings boost.

Contents sales to grow 45.9% YoY in 2018

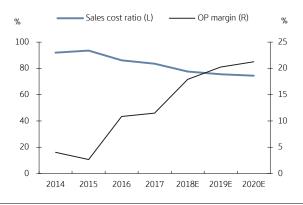
Studio Dragon's contents sales is projected at KRW163.1bn (up 45.9% YoY) in 2018 and KRW202.6bn (up 27.0% YoY) in 2019. As the market leader, Studio Dragon is likely to be the largest beneficiary of increasing global demand for Korean Wave contents.

Fig 7. Studio Dragon's content sales revenue trend



Source: Company data, KB Securities estimates

Fig 8. Correlation between COGS-to-OR ratio and OP margin



Source: Company data, KB Securities estimates

III. Earnings Trend & Forecast

2018 OR to grow 30.9% YoY, OP 103.7% YoY

We expect Studio Dragon to post OR of KRW375.5bn (up 30.9% YoY) and OP of KRW67.2bn (up 103.7% YoY) in 2018. Licensing revenues are forecast to rise 21.1% YoY thanks to the increase of TV series episodes sold to CJ E&M. Copyright sales are expected to rise 45.9% YoY due to increased licensed contents (ie: "A Korean Odyssey," "Live") and content price growth. There are looming uncertainties regarding the resumption of copyright sales to China, but we expect China sales to resume in 2018 and begin full-year contributions from 2019. With full-year recognition of contents sales in China, the company is forecast to achieve OR of KRW463.0bn (up 23.3% YoY) and OP of KRW93.8bn (up 39.5% YoY) in 2019.

OP margin to improve on declining burden of production costs and rising copyright sales Studio Dragon's OP margin is expected to improve steadily from 11.5% in 2017 to 17.9% in 2019 and 20.2% in 2020 as copyright sales increase, while cost burden declines due to OR growth leading to leverage effects.

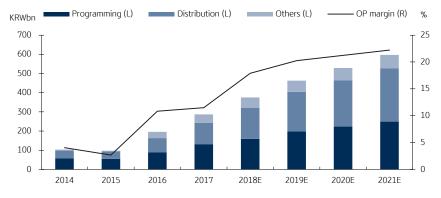
Table 2. Studio Dragons's consolidated earnings trend and estimates

| (KRWbn) | 1Q17 | 2Q17 | 3Q17 | 4Q17P | 1Q18E | 2Q18E | 3Q18E | 4Q18E | 2017P | 2018E | 2019E |
|---------------|------|--------|--------|--------|-------|--------|-------|-------|-------|-------|-------|
| OR | 75.3 | 62.1 | 77.5 | 71.9 | 90.7 | 86.2 | 98.3 | 100.4 | 286.8 | 375.5 | 463.0 |
| (QoQ %) | 0.0 | (17.6) | 24.8 | (7.3) | 26.2 | (4.9) | 14.0 | 2.1 | - | - | - |
| (YoY %) | - | - | - | - | 20.4 | 38.8 | 26.8 | 39.7 | 46.7 | 30.9 | 23.3 |
| Programming | 26.3 | 24.1 | 41.8 | 39.0 | 35.0 | 39.2 | 42.7 | 42.1 | 131.2 | 158.9 | 197.1 |
| Distribution | 36.5 | 26.3 | 23.3 | 25.7 | 41.9 | 34.2 | 41.9 | 45.0 | 111.8 | 163.1 | 207.1 |
| Others | 12.5 | 11.6 | 12.4 | 7.2 | 13.8 | 12.8 | 13.7 | 13.3 | 43.7 | 53.5 | 58.8 |
| OP | 14.0 | 8.9 | 6.7 | 3.5 | 16.3 | 12.9 | 19.1 | 18.8 | 33.0 | 67.2 | 93.8 |
| (QoQ %) | - | (36.4) | (25.2) | (47.8) | 369.1 | (20.5) | 47.8 | (1.6) | - | - | - |
| (YoY %) | - | - | - | - | 16.5 | 45.7 | 187.7 | 442.6 | 55.6 | 103.7 | 39.5 |
| OP margin (%) | 18.5 | 14.3 | 8.6 | 4.8 | 18.0 | 15.0 | 19.5 | 18.8 | 11.5 | 17.9 | 20.2 |
| NP to parent | 13.4 | 2.8 | 5.7 | 2.0 | 12.9 | 10.5 | 15.2 | 15.0 | 23.8 | 53.6 | 74.5 |
| (QoQ %) | - | (79.1) | 102.2 | (64.7) | 548.3 | (19.0) | 44.7 | (1.2) | - | - | - |
| (YoY %) | - | - | - | - | (3.3) | 274.4 | 168.0 | 651.1 | - | 124.8 | 39.0 |
| NP margin (%) | 17.8 | 4.5 | 7.3 | 2.8 | 14.3 | 12,2 | 15.4 | 14.9 | 8.3 | 14.3 | 16.1 |

Source: Company data, KB Securities estimates

Balanced growth between licensing revenue and copyright sales expected

Fig 9. Studio Dragon's sales revenue and OP margin trend



Source: Studiodragon, KB Securities estimates

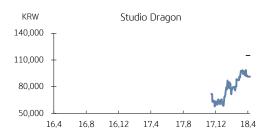
| Profit & Loss | | | | | | Statement of financial position | | | | | |
|-------------------------------------|----------|----------|----------|----------|----------|---|----------|----------|----------|----------|----------|
| (KRWbn) | 2016A | 2017A | 2018E | 2019E | 2020E | (KRWbn) | 2016A | 2017A | 2018E | 2019E | 2020E |
| (Reporting standard) | (IFRS-C) | (IFRS-C) | (IFRS-C) | (IFRS-C) | (IFRS-C) | (Reporting standard) | (IFRS-C) | (IFRS-C) | (IFRS-C) | (IFRS-C) | (IFRS-C) |
| Operating revenue | 154 | 287 | 376 | 463 | 529 | Total assets | 242 | 459 | 473 | 560 | 664 |
| Cost of sales | 133 | 240 | 292 | 349 | 394 | Current assets | 81 | 290 | 296 | 376 | 472 |
| Gross profit | 22 | 47 | 84 | 114 | 135 | Cash and cash equivalents | 12 | 51 | 48 | 118 | 203 |
| SG&A expenses | 5 | 14 | 17 | 20 | 23 | Current financial assets | 0 | 141 | 147 | 153 | 159 |
| Operating profit | 17 | 33 | 67 | 94 | 112 | Trade receivables | 37 | 55 | 57 | 59 | 62 |
| EBITDA | 39 | 74 | 67 | 94 | 112 | Inventories | 0 | 1 | 1 | 1 | 1 |
| Non-operating accounts | -6 | -3 | 4 | 6 | 7 | Other current assets | 33 | 41 | 43 | 45 | 47 |
| Interest income | 0 | 1 | 3 | 5 | 6 | Non-current assets | 161 | 170 | 177 | 184 | 193 |
| Interest expenses | 1 | 2 | 0 | 0 | 0 | Investment assets | 2 | 4 | 4 | 4 | 4 |
| Profit on equity method | 0 | 0 | 0 | 0 | 0 | Property, plant and equipment | 1 | 1 | 2 | 3 | 5 |
| Net other non-operating income | -5 | 0 | 1 | 1 | 1 | Intangible assets | 124 | 128 | 129 | 130 | 131 |
| Profit before tax | 11 | 30 | 71 | 99 | 120 | Other non-current assets | 33 | 36 | 40 | 45 | 51 |
| Income tax expense | 2 | 6 | 18 | 25 | 30 | Total liabilities | 106 | 91 | 102 | 115 | 130 |
| Net profit | 8 | 24 | 54 | 75 | 90 | Current liabilities | 84 | 91 | 102 | 115 | 129 |
| NP to parent | 8 | 24 | 54 | 75 | 90 | Trade payables | 6 | 6 | 7 | 8 | 9 |
| Adj. net profit | 8 | 24 | 54 | 75 | 90 | Short-term financial liabilities | 8 | 10 | 11 | 13 | 14 |
| | | | - | | | Other current liabilities | 71 | 75 | 84 | 95 | 106 |
| Operating Statistics & Ratios | | | | | | Non-current liabilities | 21 | 0 | 0 | 0 | 0 |
| (%) | 2016A | 2017A | 2018E | 2019E | 2020E | Non-current financial liabilities | 20 | 0 | 0 | 0 | 0 |
| OR growth | NA | 85,7 | 31.0 | 23,3 | 14,2 | Other non-current liabilities | 0 | 0 | 0 | 0 | 0 |
| OP growth | NA | 98.3 | 103.7 | 39.5 | 19.8 | Total equity | 136 | 368 | 422 | 497 | 586 |
| EBITDA growth | NA | 91.4 | -9.5 | 39.5 | 19.8 | Issued capital | 11 | 14 | 14 | 14 | 14 |
| NP growth of parent | NA | 193.0 | 124.8 | 39.0 | 20.3 | · | 115 | 320 | 320 | 320 | 320 |
| GP margin | 14.0 | 16.4 | 22,4 | 24,5 | 25.5 | Share premium | 2 | | | | 320 |
| OP margin | 10.8 | 11.5 | 17.9 | 20.3 | 21,2 | Other equity interest | 0 | 3 | 3 0 | 3 | 0 |
| EBITDA margin | 25.1 | 25.9 | 17.9 | 20.3 | 21,2 | Accumulated other comprehensive income | | 0 | | | 250 |
| EBT margin | 6.8 | 10.6 | 19.0 | 21.5 | 22,6 | Retained earnings | 8 | 32 | 86 | 160 | |
| NP margin | 5.3 | 8.3 | 14.3 | 16,1 | 17.0 | Equity attributable to owners of parent | 136 0 | 368 0 | 422 0 | 497 0 | 586 0 |
| Ni margin | 3,3 | 0.5 | 14.5 | 10,1 | 17.0 | Non-controlling Interests | U | 0 | 0 | 0 | 0 |
| Cash Flow | | | | | | Main Ratio | | | | | |
| (KRWbn) | 2016A | 2017A | 2018E | 2019E | 2020E | (X, %, KRW) | 2016A | 2017A | 2018E | 2019E | 2020E |
| Cash flow from operating activities | -12 | -7 | 60 | 82 | 98 | Multiples | | | | | |
| Net profit | 8 | 24 | 54 | 75 | 90 | PER | NA | 61.9 | 50.6 | 36.4 | 30.3 |
| Depreciation & amortization | 22 | 41 | 0 | 0 | 0 | PBR | NA | 4.9 | 6.4 | 5.5 | 4.6 |
| Other non-cash adjustments | 5 | 5 | 18 | 25 | 30 | PSR | NA | 5.1 | 7.2 | 5.9 | 5.1 |
| Investments in working capital | -46 | -73 | 6 | 7 | 9 | EV/EBITDA | 0.4 | 22,1 | 37.7 | 26,2 | 21,1 |
| Decrease(Increase) in Receivables | 0 | -14 | -2 | -2 | -2 | EV/EBIT | 1.0 | 49.7 | 37.7 | 26.2 | 21.1 |
| Decrease(Increase) in Inventories | 0 | -2 | 0 | 0 | 0 | Dividend yield, ordinary (%) | NA | NA | 0.0 | 0.0 | 0.0 |
| Increase(Decrease) in Payables | 11 | 9 | 1 | 1 | 1 | EPS | 569 | 1,050 | 1,912 | 2,657 | 3,197 |
| Other operating cash flow | -2 | 20 | -18 | -25 | -30 | BPS | 6,176 | 13,141 | 15,053 | 17,710 | 20,907 |
| Cash flow from investing activities | -70 | -141 | -13 | -14 | -14 | SPS | 10,795 | 12,628 | 13,394 | 16,515 | 18,856 |
| Capital expenditure | -1 | 0 | -1 | -1 | -1 | DPS (Annual, Ordnry.) | 0 | 0 | 0 | 0 | 0 |
| Investments in intangibles | 0 | 0 | -1 | -1 | -1 | Cash dividends payout ratio (%) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Changes in investment assets | 0 | -1 | 0 | 0 | 0 | Operating performance | | | | | |
| Other investment cash flow | -68 | 0 | -5 | -5 | -6 | ROE | 6.0 | 9.5 | 13.6 | 16.2 | 16.6 |
| Cash flow from financing activities | 93 | 188 | 1 | 1 | 2 | ROA | 3.4 | 6.8 | 11.5 | 14.4 | 14.6 |
| Proceeds from (repayments of) debt | 27 | -18 | 1 | 1 | 2 | ROIC | 16.9 | 15.6 | 27.7 | 38.6 | 46.3 |
| Changes in equity | 56 | 208 | 0 | 0 | 0 | Financial structure (%) | 10.7 | 15.0 | 21.1 | 50,0 | 70,3 |
| Dividends paid | 0 | 0 | 0 | 0 | 0 | Total liab./equity | 77.8 | 24,7 | 24,3 | 23.2 | 22,1 |
| Other financing cash flow | 10 | -2 | 0 | 0 | 0 | Net debt/equity | 12.1 | Net Cash | Net Cash | Net Cash | Net Cash |
| Other cash flow | 0 | 0 | 0 | 0 | 0 | Current Ratio | 1.0 | 3,2 | 2,9 | 3,3 | 3.7 |
| Increase/decrease in cash | 12 | 40 | 48 | 70 | 85 | Interest coverage (x) | 19.5 | 19.0 | 184.9 | 229.2 | 243.9 |
| | 12 | 40 51 | 48 | 118 | 203 | Activity ratios | 19.5 | 19.0 | 184.9 | 229.2 | 245,9 |
| Cash and cash equivalents at FYE | | -7 | | | | , | | | | | |
| Free cash flow | -14 | | 59 | 81 | 97 | Asset turnover (x) | 0.0 | 0.8 | 0.8 | 0.9 | 0.9 |
| Net cash (lost debt) | 0 | 199 | 1 | 74 | 90 | Receivables turnover (x) | 0.0 | 6.2 | 6.7 | 7.9 | 8.7 |
| Net cash (net debt) | -16 | 182 | 184 | 258 | 348 | Inventory turnover (x) | 0.0 | 0.0 | 290.1 | 357.7 | 408.3 |

Source: Studio Dragon, KB Securities estimates

11 ★ KB Securities

Disclosures

Rating and Target Price Changes (Share price —, Target Price —)



 Studio Dragon (253450)

 Date
 Rating
 Target Price (KRW)
 Differential (%)

 18-04-03
 Buy
 115,000

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Classification and Standards for Investment Rating

Investment Rating for Company

(based on estimation of six-month absolute returns)

| Buy: +15% or beyond | Hold: Between 15% and -15% | Sell: -15% or beyond |
|---------------------|----------------------------|----------------------|

Note: KB Securities's classification of investment ratings has shifted from four stages (Strong BUY, BUY, Marketperform, Underperform) to three stages (Buy, Hold, Sell) based on Korean reports since February 23, 2017.

Investment Rating for Industry

(based on estimation of six-month absolute returns)

| Positive: | Neutral: | Negative: |
|----------------------|-----------------------------|------------------------|
| To outperform market | To match market performance | To underperform market |

Notes: The industry rating system of KB Securities has shifted from (Overweight, Neutral, Underweight) to (Positive, Neutral, Negative) as of Jun 28, 2017

Proportion of investment rating (as of March 31, 2018)

| Buy | Hold | Sell |
|------|------|------|
| 72.9 | 27.1 | = |

* Note: Based on reports presented with investment ratings over the past one year

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